



The value of using a sports travel management company



Why using a specialist travel management company (TMC) is important



Your athletes and players are the most valuable asset to your business, so making sure that they are both safe and secure when travelling to and from an important fixture or event is paramount to your company.

Therefore a TMC that is experienced in the sports sector will have a thorough understanding of the industry and challenges within it, and be able ensure that your players are looked after, as well as, delivering multiple benefits for your organisation.

Beyond saving you money

1. Specialist teams

Your TMC should have dedicated account management and travel consultants to the sports sector who can draw on past experiences and know your preferences when booking. Your account manager will be able to share best practice advice, as well as detailed management information

2. Globally serviced, locally focused

By using a global TMC with offices around the world, you'll have the benefits of local knowledge, language and relationships on the ground wherever your fixture or event is located

3. Due diligence checks

Working with a TMC that thoroughly investigates that their suppliers meet stringent safety, financial and security measures will ensure that you have peace of mind that your teams are looked after



4. Support if something goes wrong

Should an unplanned scenario occur, having support from your TMC in regards to emergency response teams and planning is a necessity so you can react quickly and efficiently

5. Tracking your journeys

Ask your TMC if they offer an online employee tracking system. This will help you find out at the touch of a button where your players or athletes are in an emergency and if they require urgent travel support – whether travelling for business or a personal holiday

6. 24/7 services

A TMC that gives you true support can offer you an out-of-hours service globally, ideally managed in-house... not just for emergencies but to deliver support at any time of the day and night, be that changing itineraries due to a late running fixture or asking for advice when travel is delayed

7. Strong supplier relationships

An established TMC will have developed strong connections with key suppliers, which can help to resolve any problems quickly and easily. Additionally, if they are a global TMC, you'll be able to leverage on their buying power for supplier deals

Want to know more?

For examples of case studies and more how-to guides, visit the [ATPI Knowledge Hub](#).





The ATPI Group is a long established travel management company and one of the fastest growing brands in corporate travel.

With over 100 offices worldwide, the company has successful operations in corporate travel, corporate event management, online travel technology and specialist travel management for a number of key industries.

