



Mission Critical Travel Management™



At last a travel management company to manage your crew and your corporate travel

Moving crews around is a mission critical activity, whether you are in the shipping sector or the energy sector; whether the crew is for an oil rig, a merchant vessel or a cruise ship. Having the right people in the right place at the right time is vital. Your business depends on it. Your business depends on us.

Graham Ramsey,
Group Chief Executive

Specialists in global crew travel since 1919



A Complete Solution

ATP Instone provides a world leading travel management solution for crew and offshore travel. ATP's long established record as an offshore travel specialist is combined with Instone's international reputation in crew travel management.

Crew travel, whatever the industry, requires a specialist approach. The ATP approach combines this specialisation with corporate travel to create integrated management reports that enable you to better manage your business.

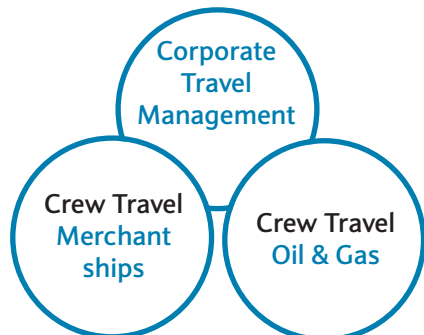
The ATP acquisition of Instone International in 2009 increases expertise as well as providing an international platform to ensure your travellers have access to specialist travel consultants regardless of their role or location.

Instone International

Began trading in 1919. One of the first marine fare specialists. Worldwide presence in key marine locations. Access to global marine fare contracts.

ATP The Advanced Travel Partner

Oil & Gas travel specialists for over 20 years. Developed proprietary 'Ticket Window' technology for the offshore industry. Combines international presence with local servicing.



“ATP consulting helped us to set up, recruit and train our own travel booking team to manage the booking process... On top of **savings** from internal process improvements and the airfares themselves, **we also saved the time and effort** of a full tender... **it really was a win-win for everyone involved.**”

Ian McCartney - Managing Director,
Weatherford UK Ltd.



International Innovators

The ATP Instone approach is a unique combination of an international network and a 90 year history of innovation.

International Network

- Represented in **key locations** for energy and shipping sectors.
- **Local specialists** on hand in every location.
- **International buying power** for marine fares when you qualify and corporate fares when you don't.
- **Around the world and around the clock** – 24 hour 7 day emergency out of hours service managed in house.

Continuous Innovation

- **Proprietary booking technology** to capitalise on international airfare discrepancies.
- **Travel authorisation tool** designed for ships crews.
- **Traveller tracking** for high risk destinations.
- **Online visa service** with unique application tracking service.
- **Quality service** – ISO 9002, ISO 2001, ISO 14001.



Worldwide Reach



“The level of service we receive from Instone represents **genuine value for money** and has certainly justified our decision to switch the supply of crew travel to Instone. We look forward to continuing and further developing a long and **successful relationship.**”

Ian Robertson
HR/Crewing Manager, Seajacks



The Advanced Travel Partner



Sales Team: 0870 264 3175 www.atpi.com

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